

WHO WE ARE

The American Subcontractors Association of Central Pennsylvania (ASACP), founded in 1969, is a non-profit trade association representing subcontractors, specialty trade contractors and suppliers of goods and services in central Pennsylvania.

ASACP members work in every specialty trade – from steel erection and masonry, to drywall and painting – and in every related service industry, from insurance to accounting. Member companies are both union and open shop, and range in size from the smallest start-up firms to the largest specialty contractors in the region.

ASACP members are construction professionals – just like you.

ASACP, affiliated with the American Subcontractors Association, is part of a nationwide network of 31 local and state chapters representing the single voice of all subcontractors, specialty trade contractors and suppliers in the construction industry.

ASACP is the **only** organization dedicated exclusively to the business issues affecting subcontractors, who perform more than 85 percent of the work on all commercial construction, in both the public and the private sectors.

ASACP provides information, resources and contacts to help you run your business more profitably. In Pennsylvania, we're your advocates, working every day to protect your interests and promote fair business practices throughout the construction industry.

**Our business is
helping you do yours.**

WHAT YOU GET AS A MEMBER OF ASACP

- **Government Advocacy** – Construction generates billions of dollars of revenue annually but government generates countless laws and regulations complicating the business of construction. ASA is **your** voice in Harrisburg and Washington, D.C. Legislators and decision makers hear **your** point of view on issues affecting business conditions for subcontractors.
- **Business Practice Interchange (BPI)** – Not sure about the business practices of a prospective customer before submitting a bid? Well, stop bidding in the dark. ASACP's BPI afford you the opportunity to exchange factual information about your customers and prospective customers before you submit your bid.
- **Informative Meetings and Workshops** – ASACP meetings polish your tools of the trade. Our programs are designed specifically for construction subcontractors and suppliers. ASA webinars and podcasts provide you with the opportunity to advance your business skills without leaving your office.
- **Industry News, Trends and Business Tips** – ASACP and ASA monitor the every day workings in the construction industry and provide that information in an easy-to-read and digest format. Our websites provide resources you won't get any where else.
- **Model Contract Documents** – ASA's subcontractor bid proposal, subcontract addenda, and reservation of rights stickers help you preserve your rights during the subcontract negotiation process. All of these documents are available at no cost to members on the ASA website.
- **Member Directory** – ASA's online membership directory promotes your company throughout the industry to give you greater exposure.
- **Event Registration Discounts** – As a member, you receive FREE Monthly Safety Meeting Registrations and Discounts on ALL ASA Event Registrations. (approx. \$500 value!)
- **Legal & Safety Assistance** – get legal and safety advice from our Chapter Counsel and Chapter Safety Consultant FREE during our "Ask the Attorney" and "Safety Segment" during meetings or anytime via phone or email
- **Opportunities to Learn from Your Peers** – Draw on the collective knowledge of ASACP and ASA members and staff nationwide, including professionals who specialize in insurance, bonding, accounting, finance and more.
- **Industry Liaison** – ASACP and ASA are your voice within the construction industry both locally and nationally. ASA is a founding member of ConsensusDocs, which develops model documents that allocate risk equitably among the parties on a construction project.
- **Professional Development** – Being active in ASACP is a great way to develop leadership skills and play a role in changing the construction industry for the better.
- **Discounts on Numerous Products and Services** – The ASAdvantage Program provides access to discounts on project documentation, equipment, fleet services, insurance and more.
- **Unique Access to GCs** – ASACP gives GCs and ASACP members the opportunities to connect through our IPC (Industry Partner Council) and events. When GCs are looking for quality subcontractors, they come to us because our organization is the best place to find them!

Membership investment includes membership in ASACP and the ASA national organization – double the benefits and services!

Visit our websites:
www.asacentralpa.com
www.asaonline.com



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